

## **MINUTES OF THE PRE BID MEETINGS**

In pursuance to the Invitation for Bid published in various newspapers and uploading on EPADS for Selection and Rate Contracting (Framework Agreement) of Medical Equipment, Medical Furniture, Instruments and Hospital Supplies for the financial year 2025-26, pre bid meetings of the Selection & Rate Contracting Committee(S&RCC) were held on 3<sup>rd</sup> and 4<sup>th</sup> November, 2025 at 11.00 am with the prospective bidders.

The objectives of the pre bid meetings was to get clarifications/suggestions (if any) regarding specifications and evaluation criteria, so as to ensure principles of procurement i.e. transparency, economy and value for money without compromising the quality procurement in the larger public interest.

The pre bid meetings were attended both by the Selection & Rate Contracting Committee (S&RCC) and bidders or their representatives. Attendance sheets are attached at Annex-I & II respectively.

### **Proceedings:**

Due to pre-occupied schedule of the Chairman S&RCC (Director General Health Services, Khyber Pakhtunkhwa), the meeting was started under the Chairpersonship of the Additional Director General (Admn). The Chairperson welcomed the participants and gave a brief on the Objectives of the pre bid meetings. The first day pre-bid meeting was held on 3<sup>rd</sup> November, 2025 at 11.00 am for High Tech and Low Tech equipment and 2<sup>nd</sup> day's pre-bid meeting was held on 4<sup>th</sup> November, 2025 at 1100 am for sample based items and remaining categories of items. The participants were informed regarding terms and conditions, evaluation criteria and standardization of statement of requirement (SOR), carrying the technical specifications of the medical equipment, medical furniture, instruments and other hospital supplies to be considered for the Selection & Rate Contracting at DGHS level for the financial year 2025-26. Chairperson further intimated that basic objective of the pre bid meetings is to make the process more fair and transparent. The draft specifications were presented on multi-media to the participants in order to make it more generalized and performance based. The bid solicitation documents (BSD) were also discussed threadbare and item wise.

The bidders were asked to submit their reservations in writing and also upload the same on EPADS till final day of the pre-bid meetings while redressal will then be carried out after thorough examination of the reservations.

All the reservations of the bidders were thoroughly examined by the committee and changes were made accordingly in order to rectify, generalize or enhance specifications. Moreover, the queries of the bidders regarding bid security, performance guarantee, certifications, country of origin, brand names, evaluation criteria, mode of procurement, payments, inspections, penalties, budgets and quantities of items etc. were responded as per KPPRA Act, 2021<sup>2</sup> and KPPRA Rules, 2014. The advice/suggestions of the firms which do not favour any particular bidder and are more generalized, ensuring the quality of service, broadening the competition, value for money and further improving transparency were noted.

### **DECISIONS:**

After threadbare discussion the following decisions/recommendations were made by the committee:

#### **Anesthesia Machine:**

1. Built-in ICU Ventilator added neonate and paediatric mode
2. **Temperature Range:** 10–45°C (50–110°F or higher)
3. Patient monitor heart rate 15-300 bpm or more

#### **High-End Echo Machine:**

1. Remove 3-D Function
2. Scanning Depth may be (35 cm) or better instead of 40 cm
3. System capability 2-17 MHz or more

#### **High-End Ultrasound Color Doppler:**

1. The bidder will provide one convex probe with shear wave elastography compatibility and one linear probe with strain elastography.
2. Scanning Depth may be (35 cm) or better instead of 40 cm

#### **Mammography (3 D) system:**

No changes are recommended in the KHU or related specifications, as it is a high-tech device essential for early cancer detection and must not be compromised

#### **Laparoscope:**

1. Remove 4-K

#### **Digital Fluoroscopy Unit:**

1. Dynamic Flat Panel Detector should be 160 or less

2. Load Bearing Capacity: 200 kg or more

### **OPG**

1. OPG shall be 2-D; 3-D option is to be removed.

### **Defibrillator, Portable Ultrasound:**

1. To shifted from high-tech to low-tech with one quality certification

### **Endoscope system:**

1. RSA removed.
2. USB port in front or rear both are accepted.

### **Video process:**

1. Button for white balance/ auto white balance
2. Auto HDR facility is removed from video processor of Endoscope
3. The bidder must quote both the video processing unit and endoscopes to be considered compliant, and must provide any two of the three certificates (USFDA, CEMDD/MDR, MHLW); otherwise, the bid will be deemed non-compliant.

### **Adult Video Gastroscope:**

1. Instruments channel diameter is reduced to 2.8mm or more

### **Portable Ultrasound Machine:**

1. Portable Ultrasound Machine shall be Color Doppler instead of Power Doppler. The term "Power Doppler" is to be replaced with "Color Doppler," and all bidders must quote Color Doppler.

### **ICU Ventilator (Turbine):**

1. Neonatal to be removed from turbine ICU Ventilator
2. Neonatal to be removed from patient circuit.
3. Patient circuit shall be disposable instead of autoclavable

### **Microtome Machine:**

1. Ten (10) cassettes and ten (10) blades shall be included as standard accessories.
2. Separate prices for cassettes and blades must be quoted.

### **Mobile C-Arm:**

1. Output Power:2KW or better
2. Pixel Pitch : 205µm or less
3. 10 inch or better touch screen console for easy operation.
4. Anode Double / Single Focus x-ray tube 70 KHU or better

5. Anode cooling capacity as per OEM

**BRONCHOSCOPE:**

1. There shall be image and procedure recoding and storage feature in Flexible Bronchoscope.
2. Xenon technology is to be removed from all light sources.

**Fracture Operating Table:**

1. 360 degree rotation shall be removed.

**Vital Sign Monitor:**

1. Removed ECG and pulse rate added

**Photocopier (Copy+Scan+Printer):**

1. Number of paper trays reduced to one tray instead of two trays.
2. Speed:24 ppm or more

**Heavy Duty Photocopier Machine:**

1. Memory: 3 GB or more

**CCTV System:**

1. High quality imaging IP Camera with resolution 5 mega pixel
2. NVR instead DVR
3. Rate of per feet copper wire and connector to be quoted separately.

**Solar System 20-KVA:**

1. Inverter must be IP 65 approved.

**Electric Dermotome:**

1. Sterilization Box shall be from the same manufacturer.

**HPLC:**

1. To measure HBS, HBD, HBE,HBA-2,HBF and HBC.

**Orthopaedic Drill:**

1. Batteries shall be 2 or more.

**Note:**

1. For Laboratory equipment with close system, the financial weightage 30 % is further divided as:  
Machine Price: 30%  
Reagent Price: 70%
2. In instruments scissors and needle holders shall have carbon tips (TC):
3. Past performance marks for Hi Tech and Low Tech equipment shall be as under:  
  
08 marks for public sector hospitals  
02 marks for private sector teaching hospitals
4. Marks for Local Pakistani Original Manufacturers duly registered with DRAP or Marks will be awarded to the bidder offers three (03) years extended warranty, inclusive of services and parts shall be 03.
5. That the Procurement Cell will incorporate all the above changes being proposed by the bidders or which the committee deemed necessary, for making the process more transparent and enhancing competition amongst the bidders; in the BSDs including technical evaluation criteria and specifications etc.
6. Hoist/upload the revised final BSDs after pre-bid meetings on the EPADS as well as official website of Health Department, Khyber Pakhtunkhwa Public Procurement Regulatory Authority (KPPRA), so as to enable the bidders by giving sufficient time for preparation and submission of bids.

The meeting ended with a vote of thanks from the Chair.